

November 2011



Melrose Public Schools School Foodservice Report

	November 2010		*November 2011	
Days of Operation	59		59	
Total Meal Counts	109,543		105,723	
REVENUES				
Sales	\$224,221	73.7%	\$216,667	73.1%
Reimbursements	\$80,108	26.3%	\$79,830	26.9%
TOTAL REVENUES	\$ 304,329	100.0%	\$ 296,497	100.0%
EXPENSES				
Daily Sales Average	\$ 5,158		\$ 5,025	
Daily Meals Average	1857		1792	
Product Cost (Food & Paper Purchases)	\$86,527	28.4%	\$94,800	32.0%
Total Personnel Costs	\$151,510	49.8%	\$146,500	49.4%
Total Other (Directs)	\$25,551	8.4%	\$26,300	8.9%
Administrative Charges	\$24,110	7.9%	\$24,593	8.3%
Management Fee Expense	\$4,635	1.5%	\$4,728	1.6%
TOTAL EXPENSES	\$ 292,333	96.1%	\$ 296,921	100.1%
NET PROFIT / LOSS YTD	\$ 11,996		\$ (424)	

Notes:

*Preliminary numbers

YTD product cost

Food Cost % 34.0%
Paper Cost % 4.0%
Total Product Cost 38.0%

Product costs exceed YTD 2010 by 3.6%. Includes: reduced rebates, product costs from uncredited afterschool program and catering.

Rebates \$5510 less than prior year

Personnel Costs 2% Increase for all foodservice associates

Other Direct Costs

Management Fee Expense On budget

Net Profit (Loss) to Program On budget